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Without You John
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book for free are included to make it easy to get your next free eBook.

Built To Sell Creating A

Whereas other business books are laden with jargon and often unattainable examples, “Built to Sell” is a practical and relatable read on how to grow (and sell) a successful service business. Part of what

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Business That makes it so accessible is that the story is told in a narrative format, making it easy to follow and apply.

Amazon.com: Built to Sell: Creating a Business That Can ...

Step one is to build a company that's not dependent on you to run it. This is the process described in the book Built to Sell: Creating a Business That Can Thrive

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Business That
Without You, and it
involves maximizing
your performance
across eight
dimensions of a self-
managing business.

Home - Built To Sell

John Warrillow is the author of Built To Sell: Turn Your Business Into One You Can Sell. Throughout his career as an entrepreneur, John has started and exited four companies. Most

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recently he transformed Warrillow & Co. from a boutique consultancy into a recurring revenue model subscription business, which he sold to The Corporate Executive Board (NASDAQ: EXBD) in 2008.

Built to Sell: Creating a Business That Can Thrive Without ...

Built to Sell: Creating a

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Business That Can Thrive Without You.

According to John Warrillow, the number one mistake entrepreneurs make is to build a business that relies too heavily on them. Thus, when the time comes to sell, buyers aren't confident that the company-even if it's profitable-can stand on its own.

**Built to Sell:
Creating a Business**

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In this Built to Sell summary, we'll outline what's involved in creating a business that can thrive without you. For the full details, examples and tips, do get a copy of the book , or get a detailed overview with our complete book summary bundle .

**Book Summary -
Built To Sell:**

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**Creating A Business
That Can ...**

Built to Sell: Creating a
Business That Can
Thrive Without You By
John Warrillow A
business parable about
how to create a start-
up that won't trap you
when you want to sell
it.

**Built to Sell:
Creating a Business
That Can Thrive
Without You**

Built to Sell has been

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translated into 12

languages. John's next book, The Automatic Customer: Creating a

Subscription Business in Any Industry, was

released by Random House in February

2015 and has since been translated into

eight languages. As the host of Built to Sell

Radio, John has

interviewed hundreds of founders about their exit.

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About - Built To Sell

Holiday ornaments are just the beginning. Many crafters build from this skill to create similar products like personalized gift tags, napkin holder embellishments, etc. that sell year-round. The best part: If you're using a medium like clay, you can make your products for next to nothing — and your profit margins will soar.

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**25 DIY Crafts to
Make and Sell - Start
today!**

If you have a way with
creating delicious
edible baskets, turn
this into a way to make
extra income. People
love receiving these as
gifts because they're
pretty, delicious, and a
healthier gift option
than some. There you
have it - over 30
different things to
make and sell for extra
income.

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36 Things You Can Make at Home and Sell for Extra Cash

Start selling what you make with these easy crafts to make and sell.

Looking for creative ways to make some extra cash this year?

Try these quick and easy DIY projects to have some fun and make extra money from home at the same time. What better a creative way to make

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extra money than by selling some easy DIY ideas you made? When I was looking for stuff to make and sell online, things to sell ...

75 DIY Crafts to Make and Sell For Money - Top Etsy Ideas

Build a targeted list of the right people to market to, even if you're starting from zero! Develop a powerful marketing

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Business That and sales funnel and create compelling lead magnets to market and sell your course. Create successful Facebook advertising campaigns that specifically target people who want what you're selling!

Build a Six-Figure Online Business Selling Online Courses ...

I've got over 100 things to make and sell. Before you get

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Business That started selling on a marketplace like Etsy, realize the long-term opportunity is better on your own site. Sites like Etsy continually squeeze margins out of sellers. Don't be the victim of changing policies that kill profitability. Best Things To Make And Sell In 2019

100 Super Easy Things To Make And Sell Online Right

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Best Things to Make
and Sell from Home. If
a home-based business
making and selling
item sounds attractive,
then take a look at the
100 best things to
make and sell from
home. Handmade
Clothing. If you're a tab
hand with the sewing
machine and have got
an eye for fashion,
unleash the fashionista
inside you by making
clothes to sell. Wooden

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The 100 Best Things to Make and Sell from Home - Small

...

In Built To Sell:
Creating Business That
Can Thrive Without
You, John Warrillow
outlines the reasons
why, and what can be
done about it. The
book is an allegory
about the troubles the
founder of a design
agency experiences

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when, after eight years, he is fed up with the demands of the business and decides to sell, only to find it's essentially worthless.

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B. Sell the shovels and make steady income. I like B. I sell the shovels here on Flippa to the entrepreneurs of the future. I brainstorm

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web startup ideas, I build them out, I take my time designing them to look good, and then I put them up for auction on Flippa where entrepreneurs buy them. It really is that simple.

How to Make - \$1,000/Month Selling Startup Websites on Flippa

At Thinkific, we've helped tens of thousands of

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Business That entrepreneurs create and sell more than \$100 million in online courses. With our platform, you can create your online course website, upload your course content, and distribute it to people around the world with just a few clicks.

Create and Sell Online Courses: A Step-By-Step Guide (2020)

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Choosing Easy Things to Make and Sell for Money. When you are choosing things to make and sell for profit make sure to research crafts and wood projects that sell on Etsy and trending crafts on Pinterest. Simply checking out your competition is a great way to guide you towards the most profitable crafts to sell. You will definitely want to sell...

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10 Easy Things to Build and Sell for Money -

SmartCentsMom

John Warrillow, the author of Built to Sell, is the founder of The Value Builder System™ where advisors help company owners increase the value of their business.

Previously, he founded Warrillow & Co., a subscription-based research business

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dedicated to helping
Fortune 500 companies
market to small
business owners.

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9781591843979 ...

The must-read
summary of John
Warrillow's book: "Built
to Sell: Creating a
Business that Can
Thrive Without You".
This complete
summary of the ideas

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from John Warrillow's
book "Built to Sell"
shows how difficult it
can be for business
owners to become less
involved in their
business.

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